



*This is Property Brokers' Country!*

Licensed under the REAA 2008

Real Estate with

**Debbie White**



Property Brokers Limited MREINZ  
Licensed under the Real Estate Agents Act 2008

**August 2014**

HASTINGS 06 878 3878 / NAPIER 06 834 4255 / TARADALE & GREENMEADOWS 06 845 9101  
HAVELOCK NORTH 06 877 7161 / CLIVE & COASTAL 06 872 6015 / WAIPIKURAU 06 858 7280

### Debbie is the recipient of the following awards

- ◇ Nationwide Top Lister October 2013
- ◇ Oscar's Top Lister 2013
- ◇ Oscar's Top Agent 2013 and 2014
- ◇ National Millionaires Club 2002
- ◇ 5 Million Dollar Club December 2010
- ◇ 15 Million Dollar Club 2012
- ◇ Top Lister May 2010, Nov 2011, May/Sept 2013, May 2014
- ◇ Top Seller List July/Aug/Sept/Oct 2010, Nov 2011, Feb 2012, May 2014
- ◇ Top Dollar List Feb 2012
- ◇ Top Achiever Oct 2011
- ◇ Top 20 Earners List 2011
- ◇ National Premium Member 2003 – 2009
- ◇ No.1 Salesperson Jan to June 2009

*Without question Debbie is a top agent with many talents in the field of marketing, she is very approachable, honest, passionate, caring and considerate. With over 14 years' experience Debbie has a lot to offer, she is unique in the way she will market your property and is more than happy to go that extra mile just to see her clients smile.*

*"It costs no more to engage the services of a top performer to sell your home, so why not take advantage of Debbie's experience and proven sales record."*

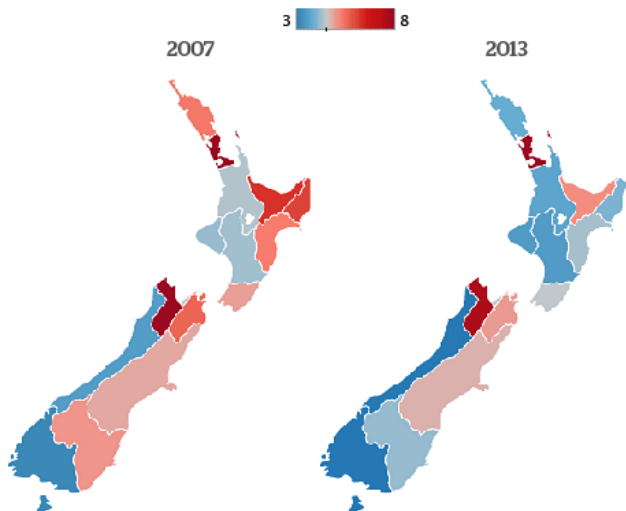
### 21 Things You Didn't Know Your iPhone Could Do

- 1 Shake to Undo - it'll ask if you'd like to undo the action
- 2 Recharge your battery faster by switching to Airplane Mode
- 3 Get Siri to read your emails aloud for you
- 4 Find out which planes are flying overhead
- 5 Teach Siri how to pronounce words
- 6 Automatically turn off your music with the timer
- 7 Scroll through videos and music at half, quarter, or eighth speed
- 8 Take a photo with the volume buttons
- 9 Take multiple photo bursts all at once
- 10 Reveal timestamps on text messages
- 11 Use your iPhone as a level
- 12 Make your iPhone speak selected text
- 13 Start a new sentence just by double-tapping the spacebar
- 14 See a more detailed calendar
- 15 Lock autofocus and exposure while taking a picture
- 16 Add web suffixes with a single tap (ie .com)
- 17 Quickly access your email drafts
- 18 Customize vibrations
- 19 Create custom keyboard shortcuts
- 20 Create a passcode with letters (not just numbers)
- 21 Set your phone to emit light flashes for alerts

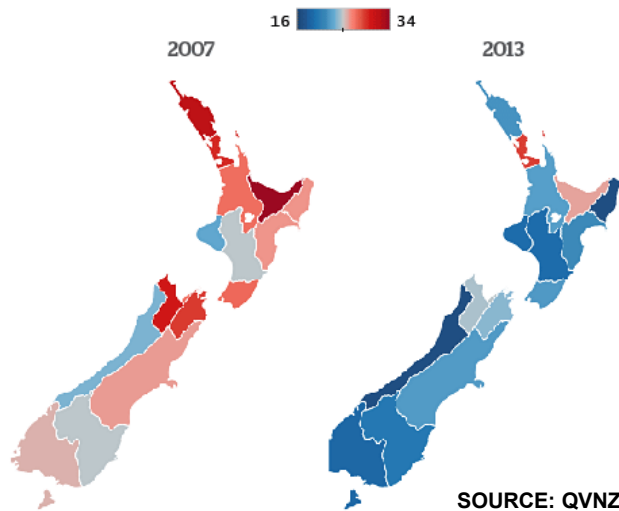


Here's the full story:  
<http://aplus.com/a/iphone-tricks-you-didnt-know>

House price to income ratio



House price to rent ratio



SOURCE: QVNZ

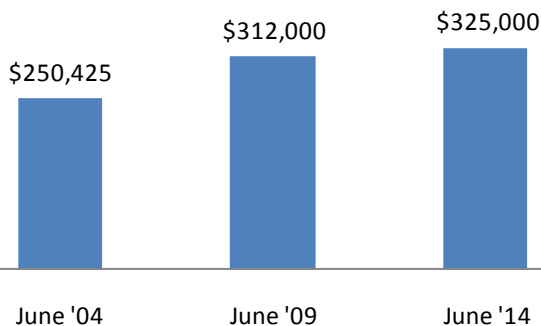


# Real estate with Debbie White

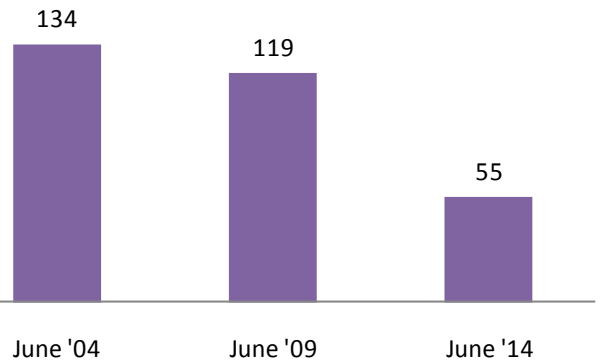
## June Commentary

- ◇ Sales volumes in Hawkes Bay fell by 8% compared to June 2013 with volumes falling almost 25% in Napier, although sales in Dannevirke rose by more 117%. Compared to May, sales volumes fell 25% with sales falling 36% in Napier, 23% in Hastings and 17% in Hawkes Bay Country.
- ◇ The median price was steady at \$271,500 compared to June 2013 with prices rising 14% in Napier and by 10% in Dannevirke. Compared to May, the median price fell by \$14,500 (-4.7%) with prices falling 28% in Hawkes Bay Country, but rising by 25% in Dannevirke.
- ◇ The median days to sell for Hawkes Bay improved by two days compared to May, from 61 days in May to 59 days in June. The number of days to sell eased by 15 days compared to June 2013. Over the past 10 years the median number of days to sell for the Hawkes Bay region in June has been 52 days.
- ◇ REINZ Chief Executive, Helen O'Sullivan noted that, "all buyers are being cautious at present with bargain hunters the most prevalent. Open home attendances are patchy and listings remain light, although the ratio of listings to sales remains steady."

### Napier Median Sale Price



### Napier Number of Sales



## Ever Been Clickjacked?

Whether we're looking for money, love, a place to rent or invest, or just typical online shopping, there's always a lure that gets us to take the online scammer's bite. And all too often what they hope to phish out is our personal details, which can be used to steal our identity. Here's what you should do to protect yourself:

- Set your social networking profiles to private.
- Keep your personal details personal.
- Protect your accounts with strong passwords and change them regularly.
- Keep usernames and passwords to yourself.
- Only post information that would not leave you or your family vulnerable.
- Avoid suspicious links on social networking sites.
- Delete strange-looking files or attachments.
- Ignore friend requests or follow requests from strangers.
- If you receive an unexpected request for money from what appears to be a friend or family member, contact them via another means to check the request is genuine.

## Property of the Week

### 4 Mana Place, Poraiti, Napier



- ◇ 418m2 land area
- ◇ 168m2 floor area
- ◇ 3 bedrooms
- ◇ Double garage
- ◇ BEO \$435,000

**Call Debbie White on 027 440 7607**

## Interested in getting an appraisal on your home?

Appraisals by a licensed real estate agent are a great way to give you a good idea what your home is currently worth, what other properties are for sale in your area and what has sold recently. Call me to make a time.



### Debbie White

**RESIDENTIAL CONSULTANT**  
Office 06 281 2942  
Home 06 844 7477  
Mobile 027 440 7607  
debbie@propertybrokers.co.nz

