



This is Property Brokers' Country!

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Real Estate with

Debbie White



Property Brokers Limited MREINZ

Mid Year 2015

HASTINGS 06 878 3878 / NAPIER 06 834 4255 / TARADALE & GREENMEADOWS 06 845 9101
HAVELOCK NORTH 06 877 7161 / CLIVE & COASTAL 06 872 6015 / WAIPUKURAU 06 858 7280

Debbie's latest Testimonial

Debbie White was welcomed into our home to list our property as a result of many recommendations by family and friends. Our family home sold, in a matter of weeks, it sold for the asking price, Debbie and her Team did not just meet our expectations, they exceeded them in every way, because:

- She was extremely professional in all her dealings with us and the purchaser
- The pathway between listing and selling was seamless
- Our questions were answered before being asked
- We were well informed all the time
- The marketing was of a very high standard
- They took an opportunity when it presented itself

The purpose of this endorsement is not just based on her success in selling our home. Our endorsement is based on how she managed to achieve our goals, her depth of knowledge and strength of character. Debbie is a winning agent in every sense of the word and both my wife and I highly recommend her to anyone considering listing their home.

Craig and Diane



Some Housing Statistics Collected from the Census. In New Zealand in 2013:

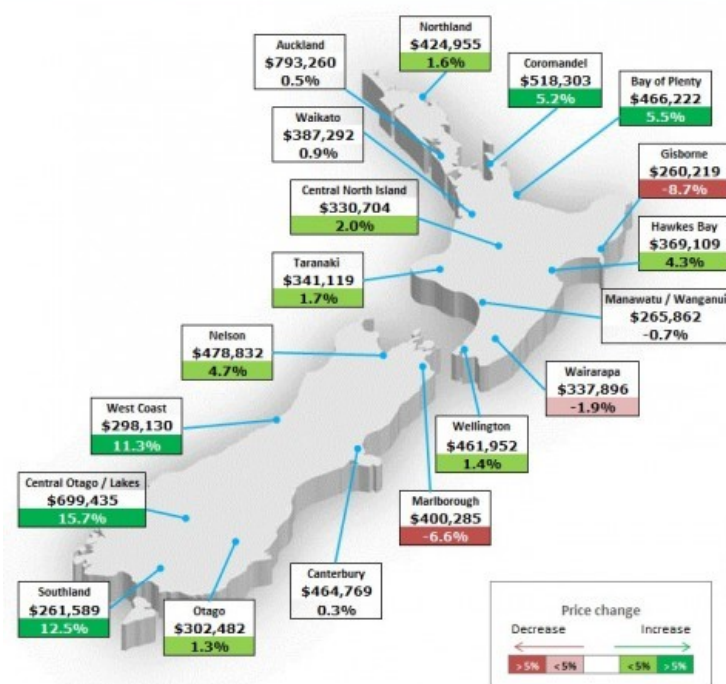
- ◇ There were 1,570,695 occupied dwellings
- ◇ There were 1,193,358 occupied separate houses
- ◇ There were 185,448 unoccupied dwellings
- ◇ 64.8 percent of households owned their home or held it in a family trust
- ◇ The region with the highest level of home ownership was Tasman (75%)
- ◇ The region with the lowest level of home ownership was Gisborne (59%)
- ◇ Over 1 in 3 households did not own their home
- ◇ 453,135 households rented their home (ie paid rent), up from 388,275 in 2006
- ◇ The percentage of occupied private dwellings with four bedrooms increased to 23.4%
- ◇ Electricity was easily the most common form of heating, with 79.2% of occupied private dwellings using electric heating
- ◇ The percentage of private dwellings in which no heating fuels were ever used increased to 3.0%

Aucklanders are significantly more interested in properties outside their region

Properties for sale in Hawke's Bay have attracted the greatest increase in levels of interest, with 152.2% more Aucklanders looking at properties in our region compared to the same month last year. Other regions which have seen a jump in interest from Aucklanders include Manawatu/Wanganui, Waikato, Northland and the Bay of Plenty.

Property Asking Price for May 2015
Compared to prior month

\$532,638
2.1%



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Real estate with Debbie White

Hawkes Bay 2015

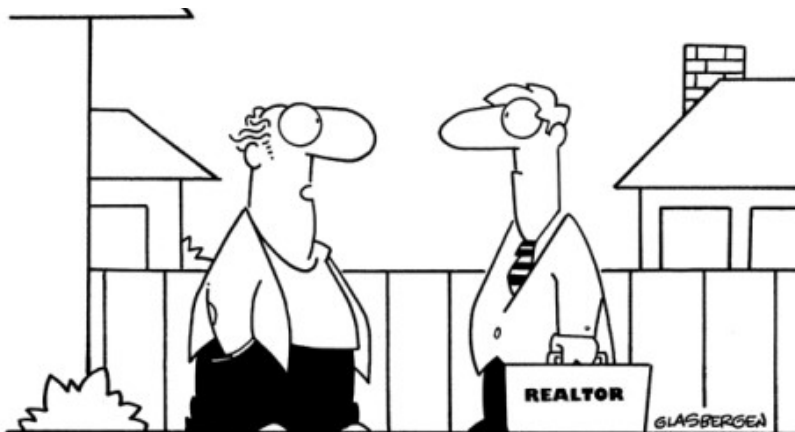
Sales volumes in Hawkes Bay rose 24% compared to the same period last year. The median price rose \$5,000 (+1.8%) compared to May 2014. Compared to April the median price fell \$15,000 (-4.9%) with prices falling 14% in Napier. Over the past 10 years the median number of days to sell for the Hawkes Bay region in May has been 53 days.

REINZ Chief Executive, Colleen Milne noted that, "there are greater numbers of first home buyers and investors active in the market, with an increasing number of investors coming from other parts of the country. Listings remain tight across the region, with vendor expectations also on the increase."

The median price trend is now easing, although the sales volume trend is now steady. The days to sell trend remains steady, and the overall trend for the regions is also now steady.

Taradale remained the most popular suburb in Napier in terms of sales numbers during May 2015.

Debbie's recent sales



"We're asking for three million dollars, but if it doesn't sell quickly, we're willing to settle for forty thousand."

Interested in an appraisal?

Home appraisals by a licensed real estate agent are a great way to give you a good idea what your home is currently worth, what other properties are for sale in your area and what has sold recently. Call me to make a time



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