

From the desk of Debbie

The market is definitely very active at the moment and the buyers are definitely making decisions. There is a shortage occurring for listings in various price brackets now, so the buyers have not got as many to select from and prices are good for both the Seller and the Buyer. We have noticed that a lot of the sales recently have had more than one buyer submitting offers on the same home at the same time which shows that the market is busy as well.

If you are considering selling, now is a great time to list your home for sale as there is less competition right now and you will get a higher price now than when there are more homes on the market. If you are a buyer then don't hesitate to put your offer in now on a home that suits because the prices are definitely firming and perhaps even getting a bit dearer right now—the interest rates are fantastic and the likelihood of the prices reducing are now a distant wish or memory, get in now while they are stable!

If you would like more one on one assistance to see what is available for you as a buyer or discussions on the Market or the Value of your home if you are considering selling, then feel free to call me as this is what I am here for...use my experience of over 15 years in the Napier market.

Included with this newsletter is your copy of a \$1,000 cash draw entry! Please keep it safe in case you're the lucky winner — two of my clients have been winners in the past year alone! Good luck, and as always, please don't hesitate to contact me with any property related questions. **Debbie**



Fish where the fish are



When going fishing you normally go to the spot where you know people have caught fish don't you? The alternative doesn't seem to make a piece of water where

much sense - casting your rod into a piece of water where no one has ever brought back a story of their success. Well the same can be said about real estate. Go with the real estate company that has the buyers and the sellers. Property Brokers continues to lead when it comes to bringing together buyers and sellers in Hawkes Bay. In the month of August we put over 128 properties under contract! So guess what? We want more listings. If you're thinking of selling think about this: Fish where the fish are, and then give us a call.





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Real estate with Debbie White

Debbie's recent sales



ТНАМКУОИ 🖗 ЕВВІЕ

Debbie White was welcomed into our home to list our property as a result of many recommendations by family and friends.

Our family home sold, it sold in a matter of weeks and it sold for the asking price. Debbie and her team did not just meet our expectations, they Exceeded them in Every way, because:

- She was extremely professional in all her dealings with us and the purchaser
- The pathway between listing and selling was seamless
- Our guestions were answered before being asked
- We were well informed all the time
- The marketing was of a very high standard
- They took an opportunity when it presented itself

Debbie is a winning agent in every sense of the word and both my wife and I highly recommend her to anyone considering listing their home. C L Williams - Napier

Interested in getting an appraisal on your home?

Appraisals by a licensed real estate agent are a great way to give you a good idea what you home is currently worth, what other properties are for sale in your area and what has sold recently. Call me to make a time.



Debbie White

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